

Message Text

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PAGE 01 STATE 209384

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INFO OCT-01 EUR-06 ISO-00 EB-05 RSC-01 /013 R

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DRAFTED BY COM/GARY SCHER:JW

APPROVED BY EB/OCA/REP:LAKLIEFORTH

RLPRITCHARD/DEPD/OED

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R 232114Z SEP 74

FM SECSTATE WASHDC

TO AMEMBASSY BERN

UNCLAS STATE 209384

E.O. 11652: N/A

TAGS: BTRA, SZ

SUBJECT: FOREIGN BUYER PROGRAM: FRIEDRICH STEINFELS AG.

REF: BERN 3443

1. USDOC CONTACTED FOLLOWING FIRMS IN CHICAGO AREA WHO
ARE INTERESTED IN SEEING FOREIGN BUYERS:

A) DIVERSEY CORPORATION, 100 W. MONROE STREET, CHICAGO,
ILLINOIS (312-263-7756) MR. J. ASHLEY; B) STEPAN
CHEMICAL COMPANY, EDENS AND WINNETKA RDS., WINNETKA, ILLINOIS,
(312-446-7500), MR. RHODES FOR LICENSING AND MR. HAHN FOR
AGENCY; C) A.E. STALEY MFG., CO., INT'L DIV.,
2200 ELDORADO ST., DECATUR, ILLINOIS,(217-423-4411) MR.
L. REDSHAW; D) HYSAN CORP., CHICAGO, ILLINOIS (312-376-8900)
MR. ROBERT CONNORS. ALSO SUGGEST CONTACT CHICAGO
COATERS ASSOCIATION, 800 OAK STREET, WINNETKA, ILLINOIS
(312-446-7840) FOR ADDITIONAL CONTACTS.

2. DUE TO GENERAL PRODUCT DESCRIPTION GIVEN UNABLE FOCUS
SEARCH ON SPECIFIC AREAS. ON ARRIVAL U.S. SUGGEST
STEINFELS AND FISCHER CONTACT PROJECT OFFICER WITH
SPECIFIC DETAILS FOR POSSIBLE ADDITIONAL ASSISTANCE. PROJECT
OFFICER GARY SCHER USDOC WASHINGTON, D.C.(202-967-3267).

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Message Attributes

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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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TAGS: BTRA, SZ
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Type: TE
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